

RECORD of the DAY

ISSUE 500 / 25 OCTOBER 2012

Like a bat out of hell...

TOP 5 MUST-READ ARTICLES

- Regine Moylett, Miranda Sawyer and Jill Furmanovsky to receive Outstanding Contribution honours at the Record of the Day Awards 2012.
- ▶ US radio stations sue SESAC in bid to lower royalty obligations. (DMN)
- → 7 digital announces \$10m funding round, renews RIM deal. (RotD)
- MAMA Group acquires 50% stake in All Tomorrow's Parties. (RotD)
- Rajars: 6music audience rises to 1.6m as Radio 1 sheds 650k listeners year-on-year. (BBC)

record of the week

She Laura Myula

Released: November 19
from world-class mix man Tom Elmhirst

RCA Victor

Listening to a huge amount of songs every day can be tiring, but every now and then, a track comes along that takes your breath away. We've been following since she signed to RCA, but her debut is more than we could have hoped for. She is heart-stoppingly good. Displaying a clear talent for telling a story, the young singer from Birmingham shows exceptional songwriting pedigree for a newcomer setting the mantle sky high. With production from the deft hands of Steve Brown (Rumer) and finishings

(Adele) this could well blow up with an amazing response already at radio and online. In just a few days Laura has had a Zane 'Next Hype' with Fearne Cotton also supporting on Radio 1. John Kennedy on Xfm, Gilles Peterson on 6 Music and Gary Crowley on London 94.9 have all been quick to play this outstanding record. She live performance video (Rankin for Hunger TV).

London Gig: October 25, Beat Council @ The Servant Jazz Quarters N6





P12 Liam Keightley



WORLDWIDE SALES MARKETING AND DISTRIBUTION

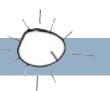


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Plus all the regulars

comment



As we reach our **500th magazine** this week, and our tenth anniversary, **Paul Scaife** reflects on how we got here and looks forward to the future

Original RotD music editor (and now music consultant) Joe Taylor and I had worked at the Tip Sheet magazine, as editor and general manager respectively. When the small but respected industry publication folded, due to publisher Jonathan King's detention at Her Majesty's pleasure, I went to a first-wave dotcom called Clickmusic. The company had an idea to charge a subscription fee for a music industry contacts database. Interest in this was minimal, but I did grow a sizeable audience free daily email that had originally been intended to push people to the site. Numbers jumped from 1000 to 5000 a day over 18 months, and a lively combination of news, along with personal comment, made for a unique start to the day.

Feedback for the ClickMusicBiz daily email was incredibly positive but there was little revenue to be had, as ad sales were near impossible with such a small audience. Like most sites at the time, Clickmusic's income was low, despite more and more people coming online. In August 2002, Selina Webb, then Polydor's director of press, (now director

Being part of something that has influence, whether with media for the editorially-chosen tracks or the industry at large on key issues, is very fulfilling of communications at Universal Music), came to see me and indicated the daily email was a good thing and asked what I planned to do with it. David Balfour, fresh from leaving Music Week, came to Clickmusic for an interview. I suggested it wasn't the right role for him but that I might have something else for him. He soon became RotD's first editor.

Feeling my time at Clickmusic would come to an end as the business downsized, I bought the mailing list off them, which allowed me to part amicably and start RotD with at least a potential user-base. From what I'd learnt at the Tip Sheet, I had no doubt subscription was the only way for a niche publication to exist. Not everyone agreed, one executive wrote "great you are going subscription. As long as it's priced like Friends Reunited (£10), I'm in", while another quipped "Don't know why you're doing this daily, there's fuck all in Music Week".

We launched on 1 November 2002, with an email that has only subtly changed in terms of layout over the years. The news we've featured however has reflected a constantly-shifting industry that has changed in ways none of us could have imagined. Our commitment to featuring only the best music is something Joe and I learnt at Tip Sheet and it's been the core principle of RotD to this day. The desire to know everything going on hasn't dimmed, however impossible the goal.

Despite being a small business, running RotD probably hasn't been as hairy as it is for many. Startup costs were minimal, funded by my credit card. Subscription revenue has helped with cash-flow, and with no investors

to answer to, we've not been answerable to people expecting a healthy return. I doubt we're ever going to be significantly larger than we are now, although we have financially grown each year, which is no mean feat in these times. However, finances remain modest and we are ever-vigilant of the challenges ahead. We're always looking out for other areas to move into, while being realistic we're pretty flat out simply keeping on top of what we have to do now. It's a good feeling to be able to look at potential ideas and assessing whether they excite us, rather than feeling a sense of obligation for financial reasons. I'm always thinking of new ideas, and it's frustrating if we don't have the resources to make them happen. That said, the acquisition enquiries we've had over the years have yet to convince me we'd be much better off working with a bigger and more resourced partner. Ideas like launching in America and Japan proved too time-consuming and risky to pursue, and suggested the set of circumstances that make us successful in the UK wouldn't necessarily translate abroad. However, a free limited version of the email with just the featured track serves the US well, and we continue with our regular slot on the English-language radio station in Tokyo talking about some of our music picks. Ultimately though, I still love working with people who care about the future of music and the industry. Being part of something that has influence, whether with media for the editorially-chosen tracks or the industry at large on key issues, is very fulfilling.

The most gratifying part of publication remains the help we've been able to give great music. It's easy to quantify the impact when we feature an unsigned artist, we often receive a "fantastic response, thanks" email. With the signed material however, what with other activity going on, it's harder to be sure that we made the difference, but we do know from their feedback that the most powerful music people in the media and sync worlds are reading and paying attention.

We've been through remarkably few staff over the decade. Joe and David are still very much involved, even though they both now have outside interests. Mark Beazlev ioined a couple of years after we started and juggles book keeping with a successful career as a musician and engineer. James Foley was headhunted after six years with us and became Deezer's music editor. Nicola Slade was finally worn down by the 5am starts, and moved to AIM, then BASCA, before having a child and guaranteeing early starts again. James Barton was a great sounding board in the early days, and continues be so. My wife Marie has been invaluable, from allowing me to pursue an idea, to handling bookkeeping regularly in the early days, to being continually (or her description, 'reluctantly') supportive even if it means I'm out of an evening or away.

Now, news editor Liz Stokes and music editor Pete Jarrett, along with Dan Baker can bring youthful enthusiasm and help keep RotD fresh and vital.

For the future, people will continue to be interested in great music and news. Whether we can continue to be a chosen provider of

comment (cont)

those remains to be seen. When we started. there were ten national newspapers and few websites. Now there are more papers, often with less industry-relevant news, but their websites, along with well-informed bloggers and other sources, keep us busier than ever. Twitter has helped us find news, but also provided a forum where the next day's industry news can break before our Daily email comes out. We've had a couple of exclusives where we've had to make a call on whether to tweet or save the story for the following day. It's a tough choice many news organisations are facing. As with any business, there are disruptive outside influences one can do nothing about, other than adapt.

All of us here would like to thank you enormously for helping us reach this point. It's a significant milestone, yet in the great scheme of things, we've only just begun. Long live Record of the Day.

Paul Scaife

This week's magazine comes with messages from subscribers. See the end of the file for the (alphabetically-arranged) adverts. We suggested a pay-what-you-want deal, with a third going to charity, so a massive thank you from us and the William Wates charity for underprivileged youths.

As with any business, there are disruptive outside influences one can do nothing about, other than adapt



2011 chart

2011 FEATURES

B-Roads - The Milk

The Preacher – Jamie N Commons

Easy Way Out - Gotye

Worry - Little Comets

Stay - Karima Francis

Rope Mirage - Lulu James

Betty Woz Gone - Stooshe

Down With The Trumpets – **Rizzle**

Young Dreams - Young Dreams

Flaws - Bastille

OUR TOP NO 1S FROM 2011

Heart Skips A Beat - Olly Murs feat. Rizzle Kicks (J.T)

Someone Like You - Adele (P.S)

We Found Love – Rihanna Ft Calvin Harris (D.B)

Promises – Nero (L.S)

OUR TOP ALBUMS FROM 2011

Adele – 21 (J.T, P.S, D.B)

Beyonce - 4 (L.S)

RotD

David Balfour reflects on ten years at **RotD**

It's pretty hard for any one in their mid twenties to gleefully embrace starting work by 6am every weekday. Yet, the early morning trawl through the papers and the web often proved stimulating. Pretty soon, not only did I find myself as one of the most informed people around on music stories and music writers, but the process of osmosis meant that I absorbed large amounts of political news, and business insight, as well as developing a keen eye for a well taken paparazzi shot and an ability to quickly detect a PRplaced puff piece. I also acquired a little extra baggage as a result of a growing early morning Lucozade habit which I've thankfully since conquered. At best, the early morning shift could be a fun and stimulating exercise in being first and fastest. At worst, like when the clocks changed at the start of the summer and plunged you back into darkness each morning, it was more of a case of "what did I do to deserve this?" Ten years of being involved with RotD has been more than anything rewarding. It's been an amazing chance to reflect the industry which we love, to celebrate great music and at times, to inject a little passion and angst when other people and publications have been scared to venture opinions which may not prove popular. I hope that RotD continues to be all these things which it's become known as: a passionate voice, an independent voice, a uniting voice and sometimes a lone voice. These. to my mind at least, are the qualities that make it great.

covers

The covers of the current music magazines





Anorak celebrates 10 years of success

Anorak director Laura Martin reviews the changes in PR over the last decade in conjunction with **Record of the Day**'s 10th anniversary this month

2013 sees 10 years of Anorak's existence and over the past decade there have been numerous significant changes in the world of PR: print magazines closing, (others starting), the rise of digital media and therefore publications, introduction of the pay wall, the rise in value of the blogger, and of course from a financial perspective. a significant shift in revenue streams behind the scenes.

Thinking back to 2003/4. we were hired solely by record labels to promote their artists. We were paid a fee to do the work. Slowly over the course of time, this has changed. Over the past five years the independent PR has become something of an A&R resource itself. It has meant sharing tips with scouts, attending buzzy gigs,

digital PR fees yet.

shoulder barging other PRs to sign up new acts prior to any deal being done. It has become the norm for PR companies to become part of a deal before any record, publishing or live deal is done. Often we are the first port of call for managers. A few of the acts we worked with prior to them being signed (some even before management) include Foals, Friendly Fires, James Blake, more recently Angel Haze. Michael Kiwanuka and Lianne La Havas. There is of course great value to be had in securing media coverage for an act which then generates leverage for a record deal, or if not a record deal, a financial deal of sorts. However despite the integral nature of what we are doing, PRs are often not paid

The importance of digital in today's markeplace

music, but in the shift in numbers from print to

digital consumers. Sadly this is not reflected in

is undeniable not only in the way we consume

at this point - various deals are done; backpay, working for free until the band gets signed (which requires loyal and trusting relationships) or working for greatly reduced rates. Whilst it is a positive model for the bands and artists, the fallout is that PR companies are struggling to survive. Couple this trend with the fact record labels are making less money than they used to therefore PR fees have reduced by 50% over the past 5 years, there now exists a problem for the music PR industry. A handful of excellent, noteworthy PR companies have closed in the past two years as they simply cannot survive on the new model especially when competing with the flux of one-man band PR people who charge smaller fees and

dilute the marketplace.

At Anorak, we have had to diversify. We opened a festival and events department in 2010 which has become a huge success and we now represent five major worldwide music festivals, and seven in the UK. We now (like most) work with brands on their music strategy.

Having won Record of the Day's 'Best Online PR Company' for the past three vears, it's pertinent to look at the rise of digital over the past 10 years. From a PR perspective, Anorak is fortunate to have witnessed this boom from its infancy to this point. Bill Gates wrote in an essay in 1996, 'content is king' and naturally the world took note.

In the music industry, Digital PR does now hold more value to record labels and managers – but it is only over the past five years or so that this has been substantial. It has been a relatively slow transition. The role of digital has become much more international over the past

few years, the significance of non-UK relationships such as Pitchfork are integral to UK PR campaigns.

In digital PR ideas are of course paramount - creating engaging content that people want to share is key which leaves people looking to push boundaries in a PR remit. We created a clever viral for Lounge on the Farm music festival – an illustrated, spot the band image with 179 literal representations of artists or bands in it. It went viral and had over 3.000 hits in the first hour. We wanted to get kids and parents aware of The Apple Cart festival so we teamed up with Soundcloud to create a national competition looking for 'young reporters' to submit demos of them presenting in order to win a chance to become the festival's own young reporter. We ran the first ever Pinterest tour diary with Neneh Cherry which was so pioneering it was written about in digital tech press. Creativity is valuable and paramount to any digital PR campaign which makes the digital space a stimulating and a fun place to work where exciting things happen in real time.

The importance of digital in today's markeplace is undeniable not only in the way we consume music, but in the shift in numbers from print to digital consumers. Sadly this is not reflected in digital PR fees yet. It seems the industry is still in a state of flux and is not confident in dedicating equal amounts of a PR budget to digital as it does to print, despite the former's rapidly growing importance.

Laura Martin - director. Anorak London



ADE Music

Joe Taylor looks to the impact of dance music across the world in light of this year's Amsterdam Dance Event

This year's ADE fell at what is surely the most exciting time there has been for dance music as an international phenomenon.

Producers who were once medium sized fish in the medium sized pond of European dance music are now working with international pop stars. Romanian Marius Moga. who tried to break the UK with Matt Jagger's Apollo Records, is now succeeding as a producer of Maroon 5 and others. Mike di Scala from Ultrabeat and Mark Hadfield from Lucid produced Ne-Yo's smash Let Me Love You (Until You Learn To Love Yourself) alongside StarGate, and are now working with an even bigger international name. As for David Guetta,



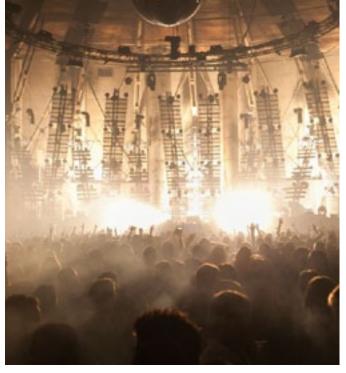


when he first met manager Caroline Prothero, he asked her if she could do something for him that he'd previously been unable to do himself get him a DJ gig in the UK.

Scenes once regarded as inward-looking and niche in their appeal are now producing international hits. Berlin clubbers have been loving the minimal sound for years, but now the **Wankelmut** Remix of One Day by **Asif Avidan** and Sonnentanz by

Klangkarussell are hits in Germany and look set to break the UK and other countries too. There will surely be more to come from this scene, such as the Solomun Vox Mix of Around by Noir & Haze. Solomun himself played to an ecstatic audience of thousands in the early hours of the morning on the outskirts of Amsterdam. And don't forget that dubstep started as a very inward looking scene involving a handful of people in Croydon.

If you want to put a continental European A&R off a dance track before they've heard it, just tell them it's dubstep



Now it's a huge part of an international dance scene that is genuinely eclectic and varied.

Labels whose roots lie far from dance music are currently trying to get in on the act, from Warner Germany to Cash Money Records in the US, not to mention just about every UK major label. This year's DJ Mag top 100 DJs poll may be topped by the 35-year-old Armin van Buuren for the fifth time, but further down the list it's dominated by relatively

fresh names, including Avicii at No 3 and 24-year-old Hardwell at No 6 - it's also as Dutch-heavy as ever, with half the top ten being from the Netherlands.

If Swedish House Mafia are gone for good as a collective then they're going out on a massive high with the smash Don't You Worry Child (written by John Martin and Max Kennedy), which has also provided a spectacular launch for Positiva's new era as part of Universal.

The 20 minute "after movie" of the Tomorrowland festival, which takes place in the wonderfully named Belgian town of Boom, has received 19.4 million views on YouTube in its first six weeks, making it one of biggest videos of recent times on YouTube worldwide.

The festival's biggest countries in terms of online following are not just Belgium and Germany but Brazil (No 1) and Mexico. Even the world of sync seems to be increasingly opening up to commercial dance music, where once only the leftfield was wanted. But not everything spreads all over the world. Some of the biggest recent international hits have worked pretty much everywhere apart from the UK and US - Ai Su Te Pego by Michel Telo, I Follow Rivers by Lykke Li (the remix by Magician or the cover by Triggerfinger), Balada by Gusttavo Lima, and Tacata by Tacabro for example. Meanwhile European dance hits from the likes of Swedish Mafia still don't seem to be breaking big in the US unless they're appropriated by an American rapper or singer. Meanwhile, if you want to put a continental European A&R off a dance track before

ADE Music

they've heard it, just tell them it's dubstep. This divide between the UK, the US, and the rest of the world didn't pass without comment at ADE, but then again dance music is arguably less about hit singles than ever before - YouTube subscribers and ticket sales were more likely to be discussed than download sales. And there's one hit that has worked everywhere - Gangnam Style, driven by a great video on YouTube.

In some countries the focus is still very much on radio play, and in Germany TV co-operations (where labels pay a sizeable five figure sum, and/or a share of profits, to a TV company in exchange for featuring their songs heavily in trailers) remain crucial to almost all



big hits. Most music videos aren't available on YouTube in Germany due to the ongoing dispute with GEMA, but one of the biggest dance-oriented YouTube channels is that of the German label Kontor (see table below).

We hear that YouTube are working on allowing the combining of play counts

from different videos for the same song, including Vevo uploads, which should make the service more of a gauge of popularity than ever. Already it's clear that dance music is a huge and growing part of YouTube and of the international music scene in general. Exciting times.

SOME LEADING DANCE YOUTUBE CHANNELS BY SUBSCRIBER NUMBERS



Digital ADE – **David Balfour** find that electronic services and labels are still some of the most innovative in the digital space

ADE once again showed this year that the electronic music industry is arguably the most innovative sector in the international music business. Having been the first and arguably only musical genre to spawn a long-running range of niche specialist download stores, similar attention and innovation is being paid to the streaming space.

ADE delegates showed none of the fear of and resistance to streaming and subscription services which has previously been in evidence. We did not hear a single distributor, label or artist this year arguing that the developing streaming market is anything other than really good news. Indeed, if any one was looking twitchy it was some of those larger download stores who have dominated the a la carte space for electronic music and which have failed to since modify their business model in line with shifting consumer demand.

The electronic world is showing that the streaming model can be more interesting and nuanced that a two-tier 'free with ads' or 'tenner a month' system. A US service currently under development (which unfortunately we cannot yet name) is developing a subscription service aimed at professional DJs which should launch by the end of the year. Appetite for this is high, with DJ relishing the chance to sample and rent music before possibly deciding to buy. Other subscription services such as that run by UK specialist retailer ChemicalUK are looking to charge much less for a stripped down subscription offering with a strong editorial element which is unlikely to make

any labels rich, yet which could prove highly useful in artist development. Back up the more expensive end of the scale, French subscription service **qobuz** is effectively targeting audiophiles, especially in the classical market, who seem to be very happy to part with €30 a month for a streaming service with lossless 24 bit audio and strong editorial credibility. The digital market – which was for so long a fixed, one price-point space, is now successfully developing a range of products from premium and deluxe offerings all the way down to free – across both in the ownership and rental space.

As mentioned above. YouTube was big news at ADE 2012. Few were fixated on whether pre-stream royalty payments from the service were just or high enough. With YouTube already firmly established as arguably the most important promotion channel, few would want to see it taken out of business. Instead, people were eagerly discussing ways in which YouTube revenues can be maximised via intelligent channel management, accessing premium content partner deals and so on. As in previous years, DJs and producers tend to have a wide range of income possibilities which are not wholly dependent on selling recorded music. As such, they remain flexible and open in their attitude to new models and the revenue they might provide.

media mongrel

- Sony's office looks fantastic as Columbia celebrates its 125th anniversary. (Design Week)
- O Let's get this straight. HMV stores tell staff not to have prominent tattoos on display and suggest blue jeans for male workers. Meanwhile HMV Group owned MAMA buy half of ATP Festivals, who host events where those not tattooed must surely be outnumbered. Anyway, it's been a terrible piece of PR for the company when it least needs it. Hopefully, the stores will quietly retract the threat and embrace some rock n roll spirit.
- We attended the Musikki & Media event in Tampere, Finland last week. Held over three days, there's panels, three nights of gigs and the annual industry awards show. Of the music. liris is someone who is often tipped to break. Having represented the Estonia in the Eurovision Song Contest and now signed to EMI, she's increasingly popular in mainland Europe. We have featured LCMDF a couple of times, including last week, and the female

RotD gets the red carpet treatment at the Led Zeppelin Celebration Day film screening



duo are a lot of fun live. Sin Cos Tan impressed with their early Cure or Human League sound, making for a hypnotic show, especially with the visuals. Mirel Wagner produced one of our favourite RotD's with No Death back at the beginning of the year. Live, with the singer just gently plucking at a guitar, was going to be a big ask in a crowded bar, but she held her own. French Films, again featured here a couple of times, performed the set of the night with plenty of big songs. As ever, these events are a great way to dip in and see how a local

market is performing.

- Did Haier appliances really ask a million teens if Professor Green was a real scientist? Sounds unlikely.
- Back in the summer. following Radio 1's Hackney Weekend, we suggested the site should be the new home for the concerts held at Hyde Park, following so many complaints from residents over sound levels. Fans were just as upset, but for the opposite reason of the sound being too low. Hackney was pretty well connected to the tube line. and the event in no way felt like a compromise for a citybased festival.
- James Blunt's lack of plans to do any more songwriting doesn't come as a huge surprise. Some artists would work their life for the joy, others have their hit (The Triangle Song from Sesame Street in this case obviously), and can afford to bail out. We suspect he'll return at some point when he's bored of the millionaire lifestyle, but you have to feel for those who invest in big hitters, who hope they'll continue to produce the goods.

As **Record of the Day** publishes its
500th issue, here's
some fun facts



We were nearly called MusicFC, thinking the team and football connotations would go down well with the industry. We discovered the URL had been registered just a couple of weeks earlier by a consultancy called Foster Craig. The Foster side was Mark Foster, now MD at Deezer UK. In the end, Joe Taylor came up with the name Record of the Day.

Our logo represents a sun, and a volume dial. With a nod to Spinal Tap, the mark on the knob was supposed to point to 11. It wasn't until we'd been trading a few years, we realised the outer marks should start at zero, not one as we had, so the knob was pointing to a mere ten.

The Blower's Daughter by Damien Rice was our first Record of the Week. For some reason we started the magazine with a Pilot Issue instead on Issue 1. The company began on 1 November 2002, but it seems we didn't have a daily email until 8 November, so the first Record of the Day was from Hermes House Band & DJ Otzi. Possibly not our finest moment. We can't remember why there wasn't an email before the 8th.

An odd highlight for PS must have been named one of five web celebrities who weren't Stephen Fry in a bizarre Daily Mirror story. He was credited with finding Crazy Frog, but Joe Taylor is welcome to the credit on that one.



compass



The hottest unsigned acts of the moment

Mikhael Paskalev

Publishing and label interest is rife in the Norwegian artist. Both indie and majors are showing keen interest, with Fiction thought to be keenest. We hear they were inundated with emails after being featured as RotD on Monday.

Contact: erle@hes.no

Hudson Taylor

Still unsigned but with offers on the table, it's more a matter of when and who than if.

Contact: artists@bangmusicmgmt.com

Mausi

After attracting a host of interested music industry bods to Newcastle last month, they eventually booked and played a London show at Birthdays, which has inturn been followed by an A&R scrum. Red hot for publishing and records right now.

Contact:

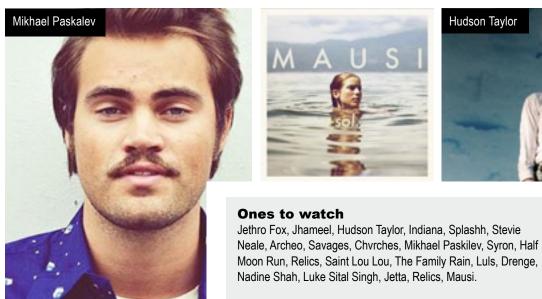
pm@machinemanagement.co.uk

Chyrches

Still undoubtedly one of the hottest unsigned acts in the UK but despite having their pick of a bunch of offers, the Scottish trio have yet to agree a deal for publishing or records. Latest single – The Mother We Share – which came out on National Anthem got a good reaction picking up a play from Annie Mac but not quite picking up as much momentum as debut single Lies.

Contact:

campbell@lunaticentertainment.com







compass



The hottest unsigned acts of the moment

Future RotD

Sway ft. Mr Hudson *Charge*

(3 Beat)

Released: Dec 1

Mr Hudson steps outside latest project Big Kids to deliver a club ready vocal on Sway's best track yet.

Haim *Don't Save Me*

(National Anthem/Polydor)
Released: Dec 1
Following the biggest
buzz of 2012 Haim
are set to release their
debut single proper on
National Anthem. It lives
up to some pretty high
expectations.

Little Nikki Intro Intro (Columbia)

Released: Nov 1
Having signed to Columbia via Deconstruction, Little Nikki's *Intro Intro* is the track that caused the initial buzz, clocking up over 150k views on YouTube as an unsigned artist. She's still only 16 and has all the ingredients to become a star.







News

- Twigs remains hot.
- We hear GoodLuck have offers for worldwide licensing after our feature on them earlier in the month.
- Half Moon Run remain hot for publishing and are rumoured to be agreeing terms with a UK major.
- Things continue to heat up for Stevie Neale who is in our minds one of the best unsigned pop artists available.
- Peace are very hot for publishing.
 Forthcoming single Bloodshake is fantastic.
- Savages are now hotting up with major label interest.
- The White Album have solid interest from indie and major labels and publishers.
- U.T.R.B are hot and picking up a few spot plays on Radio 1 with their track Pressure.
- King Krule is still unsigned, despite rumours of signing to XL six months ago.
- **Syron** is still available for the album.





agent news

As we celebrate our tenth anniversary our Agent's News section Mark Muggeridge talks to some of the agents who are working to define the next ten years of the live music business



Nathalie Blue Primary Talent International Nathalie@primarytalent.com

Roster includes: Kingdom, Apes and Horses, WU LYF. Ariel Pinks Haunted Graffiti, Jamie Lidell, Creep, Egyptian Hip Hop and Kins

As in any section of the music business, establishing your credibility early is one of the key challenges. Blue has done this in a very few years as an agent by developing a diverse roster that is based in great music and by deliberately avoiding trends. "Establishing credibility on

the basis that your down with the kids> is like tattooing a sell-by date on your arm" says Blue. She has a genuine optimism that shines through and says that she revels in the new challenge that arrives on her desk every day even though there is much talk about how things used to be better. Blue counters this with the view that the live section has always been dynamic and that's what makes it exciting. Looking to her future as an agent she is keen to establish herself as someone that can cut herself out from the huge number of agents working internationally and that she values the close working relationship she has developed with the managers, artists and promoters that she has worked with to date.



Nick Matthews Coda Agency nick@codaagency.com

Roster Includes: Emeli Sande, Devlin, Daley, Netsky, Sam & The Womp, Jack Beats and Syron

Nick Matthews has had perhaps one of the most unusual routes to agency work of any of the agents we're talking to this week. Matthews had ambitions to play in the Tottenham Hotspur midfield but harsh reality was that he was not cut out for the role. Luckily this led to him starting the house party brand Best

Kept Secret. Then in 2008 Matthews found a home at Coda effectively extending the role he had played at BKS and he says that he still gets a thrill from spotting winners who are just starting out and helping them build their career. However he is also realistic about the challenges ahead for his section of the business and told RotD that ticketing is a big issue and is set to only get more complicated. That another challenge is the constant change in taste "so what's hot today is gone tomorrow and trying to find a route through the constant appetite for the new is a fine art." Matthews also sees the agents role being redefined in the future but in what ways is anyone's guess however his success this past twelve months with Emeli Sande has been rewarding and he looks forward to whatever the music business offers in the future.



Colin Keenan - Select **Booking Agency** colin@selectbookingagency. co.uk

Roster Includes: The Lost Souls Club, Stu Larsen, Nine Black Alps, Mark **Morriss**

Colin Keenan says that the experience of joining a smaller agency has been professionally rewarding as it's meant learning so directly from fellow agent Lee Taylor. Being at a smaller agency has also meant learning about all aspects of running the business said Keenan. we do all our own financials and contracting and perhaps

that discipline makes you all the hungrier for success. One of the most often made comments that Agent's News has heard this year when we have profiled acts on the Select Booking roster is that this little agency can put a tour schedule together when other agencies have declared it too hard particularly with new acts. Keenan's ambition for now is just to keep moving forward with acts that are booking larger venues and selling more tickets on every run.

agent news



Liam Keightley – International Talent Booking (ITB) liam@itb.co.uk

Roster Includes: Rae Morris, Pale Seas, Islet, Cave Painting and The Big Sleep

After six years assisting Lucy Dickens, Keightley began building his own roster with Islet but along with many of the agents that we spoke he nominates "getting established managers to put their faith in you with new acts" as one of the key challenges for a new agent. However using an approach of building a roster of acts

that are a tailored fit for him and using the success with those acts as leverage into working with other acts has been a good approach for the young agent who studied at the Liverpool Institute of Performing Arts. Looking forward he's excited about Rae Morris and Pale Seas who will have debut albums out in 2013. Pinkunoizu's second record will be out soon and looking forward to new material from Monument Valley, Sun Drums and Crushing Blows.



Joanna Ashmore – Coda Agency Joanna@codaagency.com

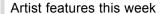
Roster Includes: Frank Turner, Peter and Kerry, Sykur and Future of the Left

Joanna Ashmore moved to London with visions of artist management however a stint at Barfly in Camden convinced her that there might be another side of the music business that was right for her. Her work as an agent actually started back in 2000 assisting Mike Dewdney at ITB and she moved to

year. A highlight to date for Ashmore was seeing Frank Turner sell out Wembley Arena on April 13th this year having worked with him since the release of his first solo album, when his I ondon headline show was at the Borderline to 270 people. However she is also realistic about the future challenges for all aspects of the music business. "I think it is harder for everyone out there today, not just for agents, for artists, labels, managers, promoters and venues too. We all have to work as part of a team in breaking artists. There is less money to get things started, we are all having to find creative solutions. Luck does very often play a part but I think if you focus on what your acts are really about, plan strategically, underplay and work hard you can help to move an act forward in their live career."

CODA agency in June this

features



Fancy sex, drugs and rock 'n' roll? Just press 'play' on your live DVD. (Independent, Pierre Perrone)

Interview: Four Tet, on what he thinks is wrong with the music industry. (Quietus)

With high profile gay men and women out now, it might seem inconceivable there was a less knowing time. Tim Teeman reflects on gay icons from the Village People to Judy Garland. (Times)

The artistic wanderings of RZA, mastermind of the Wu-Tang Clan, have led him to a \$20 million movie, "The Man With the Iron Fists," which he directed and stars in. (NY Times)

Graham Parker has a new record and is about to go on tour but the star has found another way to shine: playing himself in a new film about a struggling indy record label. (LA Times)



Annie Mac: 'Skream & Benga are like the Sex Pistols!' The Radio 1 presenter is lifting the lid on a new generation of superstar DJs for a TV doc and gives us her rules of the booth. (Saturday Guardian)

The young pretender. Jake Bugg is the 18-year-old who is wowing Britpop's old guard. (<u>Sunday Times</u> - Lisa Verrico)

Outspoken in person, reserved in song, Dionne Warwick is marking 50 years in the pop game. (Sunday Times - Dan Cairns)

tweets we liked



Follow us at @recordoftheday

@MikeDiver (BBC)

NME scores Jake Bugg 9/10. Kendrick Lamar 6/10 with a woefully inaccurate (since edited) 'review'. You know, I like NME just fine. But: WTF?

@SharonMatheson (InGrooves)

Sent an email to all my label partners and signed off with 'Warmest Regards'. Without a doubt the creepiest standard sign off. Sorry folks!

@MichaelAHann

Famous, serious people doing the Gangnam Style dance on film is surely some Chris Morris stunt to leave them looking fools.

@nigelharding (Music policy executive, Radio 1)

Definitely forging his own sound ... #Sneakbo

Better than expected! #GirlsAloud

I guess this is dench? #VatoGonzalez #I ethalBizzle #Donaeo

More audio sunshine #Haim

Dance metal #ChaseAndStatus

Video of the year #Rudimental

@GeorgErgatoudis (George Ergatoudis, Head of Music at BBC Radio 1 & 1Xtra)

Our research tells us that the Radio 1 audience's favourite song this week is @CalvinHarris & @flo_tweet's 'Sweet Nothing'.

Watch out for @mikkyekko. He's one of 2013's most exciting new talents. Try this: And there's way better to come!

Heard the studio version of @aliciakeys single Brand New Me co-written w/ Emile Sande. World Class! iTunes fest version

An awesome video for an incredible follow up.@ RudimentalUk deliver!. This week I also heard more strong tracks to come

Oh s**t! @SwayUK has really delivered this time! New single 'Charge' with the emotive voice of @MrHudson on the hook.

In the end the power of this song from @tompeterodell will get to you too: 'Another Love'

I'll be honest. I'm not the world's biggest Pitbull fan, but his new single with TJR is definitely gonna rock a party:

Another precocious young band to put on your radar: @ ParkBenchS. New single 'Back On The Town' shows future potential:

@KokeUSG delivers the realness with his new single 'Turn Back' feat. a strong chorus from @MaverickSabre:

These girls truly have a rare magic: @HAIMtheband. Check their new single here: Rightly a hottest record for @ zanelowe

music week

- AEG claims will freeze out online touts with its 'fan-friendly' UK ticketing service AXS.com. (p1)
- Spotify plus iTunes plus Pandora = Xbox Music? (p2)
- Sony to give away SingStar PlayStation karaoke game. (p2)
- Industry optimistic over proposed Channel
 4 Friday night music show. (p3)
- Rdio's Artist Program aims to remunerate acts while boosting the scale of the service. (p3)
- Earache plans to widen artist roster to more radio-friendly areas. (p6)
- Metropolis and Bucks Music Group announce a joint publishing venture with plans to actively sign and exploit new catalogues. (p6)
- Interview: Alfie Boe (12-14)
- Viewpoint: Does the Live Music Act go far enough? wonders Rebecca Kane, general manager at The O2 (p17)
- Analysis: Songwriters in Q3. (p18-19)
- Profile: Christmas packaging. (p21-23)
- Interview: Rock band While She Sleeps. (p25)

From Music Editor Peter Jarrett and Music Consultant Joe Taylor



End Of The World Deap Vally

Communion/Island
Released: Impact date November 19

Deap Vally return to Record of the Day with a relentless cataclysm of overdriven guitars and heavy drums, topped with an unforgettable hook, setting for a precedent that is fast becoming their signature. Following their own sold out UK tour, the rock n' roll inspired duo are set to support Vaccines in Europe throughout the remainder of October and November before playing a series of gargantuan shows with Muse in December. The buzz is very much transatlantic with the band currently playing a series of key shows at CMJ. Press and radio are already looking phenomenal, with heavy support from NME, Clash, Artrocker, Independent on Sunday (tip for 2013), Dazed & Confused, Kerrang, and Sunday Times (breaking act). Radio support includes Zane Lowe 'Hottest Record', alongside a forthcoming live session during 'Radio1 Rocks' Week (October 24), plays from Fearne Cotton, further spins on Xfm and support from Steve Lamacq on 6Music. With a red hot publishing deal being inked and their debut album freshly recorded. Deap Vally are poised nicely to become a key band for 2013. Video.



Jive Babe Mikhael Paskalev

unsigned/Pretty Boy Floyd Released: available now

On the strength of Jive Babe. Norway's Mikhael Paskaley marks himself out as one of the most complete artists to come from the Nordics in a long long time. The single quickly garnered some highly complementary press over the summer, including The Guardian's NBOTD, and an NME Radar piece, with strong pickup in blog-world leading to 80k YouTube views. His previous online release - I Spy - is just as good and approaching 400k views. The LIPA educated songwriter was one of the main attractions at this year's excellent Oya festival in Oslo, with a strong international industry contingent in attendance for his performance. Paskalev is red hot right now, making his soldout headline performance at Thursday's Ja Ja Ja all the more special. Video.

London Gigs: October 24, Gold Dust @ Hoxton Bar & Kitchen N1 // October 25. Ja Ja Ja w/Ólöf Arnalds & The New Tigers @ The Lexington N1



In The Open **Benjamin Francis** Leftwich

Dirty Hit Released: November 19

After the outstanding breakthrough of his debut album last year, Benjamin Francis Leftwich returns with a track that proves his worth as an enduring songwriting force. The album - Last Smoke Before The Snowstorm - went top 20 both sides of the Atlantic, and Ben sold out three UK tours and an entire European tour. In The Open has hit the ground at a sprint, with a Zane Lowe 'Hottest Record In The World', and further Radio 1 plays from Annie Mac and Huw Stephens. Support at 6 Music has come from Lauren Laverne and Steve Lamacq, with Xfm plays from Mary Anne Hobbs and John Kennedy. The ethereal singer's forthcoming UK tour sold out 22,000 tickets at lightning speeds, with Ben embarking on a huge tour of the US and Canada starting in November.

London Gig: October 24, KOKO NW1 (sold out)



The Lion's Roar **First Aid Kit**

Wichita Released: November 18

The Lion's Roar is

a key track from Scandinavian duo First Aid Kit's outstanding second album success and an undeniable display of their unrelenting songwriting ability. The album - from which this single shares its title - has sold 150k worldwide, with 40k of those in the UK alone. It went to No.1 not only in their native Sweden but achieved Gold status in Norway. Handpicked by Jack White to support him in the UK and Europe, and by Lykke Li, Bright Eyes and Conor Oberst in the US. First Aid Kit are in constant demand live. This campaign has seen sold out headline tours throughout the UK, Europe, Australasia and the US, amongst a summer of none stop festival appearances. A performance at the Polar Music Prize brought a standing ovation from Paul Simon as they won him over with their performance of Simon & Garfunkel's America, before seeing Patti Smith brought to tears as their rendition of Dancing Barefoot overwhelmed her. With superb support across all key radio, from 1, 2, 4, 6Music, Absolute and Xfm, to superlative laden press, ranging from a 5/5 review in the The Sunday Telegraph to 8/10's in NME and Clash. The Lion's Roar has shown itself to be one of the most widespread and critically acclaimed releases of the year, Video.

London Gig: November 20, Shepherd's Bush Empire W12 (sold out)

records of the week

Contact details



Mikhael Paskalev

Online: (UK) Debbie Ball, Create Spark

Press: (Norway) Erle Strom, HES // (UK) James Parrish, Prescription

Management: Erle Strom & Hans Petter Haaland, HES



First Aid Kit

Campaign Consultants: Clare Britt & Pru Harris, Plan A

Online: Ellie Jones, Stay Loose Press: Nathan Beazer, Dog Day Live: Natasha Bent, The Agency

TV: Karen Williams & Lizzie Dornie-Kingdom, Big Sister

Radio: Olli Dutton, Obscene Strategies

Management: Laura Haber, Ciull



Benjamin Francis Leftwich

Record Label & Management: Chuck Waite & Jamie O'Borne, Dirty Hit

Publishing Contact: Mark Lewis, B-unique

Online: Holly Appleton, Dawbell Press: Lisa Birch. Dawbell Live: Doug Smith, Coda

TV: Lizzie Dorney-Kingdom, Big Sister

Radio: Rob Lynch, Airplayer Legal: Ben Mawson, SSB



Laura Mvula

Publishing Contact: Caroline Elleray, Universal

Online: Rhian Emmanuel, Big Mouth

Press: Laura Sinclair & Richard Dawes, Dawbell

Live: Paul Franklin, CAA TV: Pippa Evers, Dawbell

Radio: Neil Hughes & Nick Goree RCA Management: Kwame Kwaten, ATC



Deap Vally

Record Label: Guillermo Ramos, Island

Online: Matt Brown, Stay Loose

Press: Rachel Hendry, Rachel Hendry

Live: Russell Warby, WME TV: Tony Fletcher, Universal Radio: Rob Lynch, Air Player

Management: James Sandom, Redlight

tv/radio



Highlights for the coming week

FRIDAY TV

10:30 ITV1 This Morning – with Amy MacDonald 17:45 Sky Arts 1 The Cambridge Folk

Festival 2011 21:00 BBC4

Chas & Dave: Last Orders 21:00 Sky Arts 1

Metal Evolution 22:00 BBC4

Jools Holland: London

Calling

22:00 Sky Arts 1 **Gary Numan: Reinvention**

- The Electric Warrior

23:15 BBC4

London Songs at the BBC

FRIDAY RADIO

10:00 6 Music

Lauren Laverne - with Wave Machines live in

session 20:00 Radio 2

Friday Night is Music Night – with The Million

Dollar Quartet

22:00 Radio 2

The Beatles' Magical Mystery Tour

22:00 6 Music

6 Mix - Erol Alkan

presents: Justin Robertson and Jackmaster

23:00 Radio 2

At the BBC - Paul **McCartney**

MONDAY TV

10:30 ITV1

This Morning – with Matt Cardle 18:00 Sky Arts 1

Songbook, Ray Davies Special

21:00 Sky Arts 1

Classic Albums -U2 - The Joshua Tree

22:00 Skv Arts 1 Gary Moore: One Night in

Dublin

23:20 Skv Arts 1

Thin Lizzy Live and Dangerous at the Rainbow **'78**

MONDAY RADIO

13:00 6 Music

Radcliffe and Maconie -John Grant

19:00 6 Music

Marc Riley – with a live session from William D

Drake 22:00 Radio 1

Annie Mac - with Theme

Park

00:00 6 Music

Marc Riley's Musical Time Machine - Boy George and **Tom Waits**

TUESDAY TV

10:30 ITV1

This Morning – With One Direction

12:30 ITV1

Loose Women – with Tyler

James

18:00 Sky Arts 1

Spectacle: Elvis Costello - with Lou Reed

22:00 BBC2

Later Live with Jools Holland – featuring the Killers. Polica.Codv Chesnutt, Kristina Train

and Adam Ant 22:00 Skv Arts 1

Alice Cooper - Welcome to My Nightmare

23:30 Sky Arts 1 Iron Maiden: Live after Death

TUESDAY RADIO

19:00 Radio 2

Jamie Cullum - Shabaka **Hutchings Interview**

22:00 Radio 2 Johnnie Walker's Long-Players - The Who's 'Who's Next' and Neil Young's 'After the Gold

WEDNESDAY TV

10:30 ITV1

Rush

This Morning – with JLS

17:30 Sky Arts 1 Video Killed the Radio Star

- metal special 21:00 Skv Arts 1

Alice Cooper's Halloween Night of Fear

WEDNESDAY RADIO

13:00 6 Music Radcliffe and Maconie with The Walkmen 19:00 Radio 2 Mike Harding - with

Carolina Chocolate Drops 20:00 Radio 2

In Concert - Muse

21:00 Radio 1

The Matt Edmondson **Show - Scouting For Girls**

are on the show 22:00 Radio 1

Annie Mac - with Polica

00:00 Radio 1 **Huw Stephens - Cymbals**

in session THURSDAY TV

18:00 Sky Arts 1 All You Need Is Love 19:30 BBC4

Top of the Pops: 1977 22:00 Skv Arts 1

Dave Stewart - The Ringmaster General

22:15 ITV1 The Jonathan Ross Show with Kylie and Muse

23:45 Skv Arts 1

Cambridge Folk Festival 2012

business

- Sony/ATV is lining up bidders for the Rosetta catalogue in order to secure EU approval for its \$2.2 billion purchase of EMI's publishing arm. (NYPost)
- MAMA Group has acquired a 50% stake in All Tomorrow's Parties. (RotD) ATP will assist with the booking of talent for MAMA Festivals, including Lovebox, Wilderness and The Great Escape, and shows across the group's venue estate. Rich McGinnis has been appointed as Head of Talent, booking artists for MAMA festivals and venues.
- Warner Music is suggested as the favourite to win the auction for Parlophone.
 (<u>Hits</u>)
- Live Nation is quitting Hyde Park after more than a decade of putting on music events including Live 8, the Wireless Festival and Hard Rock Calling, citing issues including noise restrictions and logistics. (Guardian)

- As reported, AEG has launched its own new ticket website, AXS Invite. (<u>Standard</u>)
- 7digital has secured \$10 million in financing from undisclosed corporate investors. The money will help to fund expansion plans including the introduction of new products and services to the 7digital API. (RotD, Billboard) The company has also announced its agreement with Research in Motion to power the music service for the new BlackBerry 10 operating system, due out in early 2013. (RotD, Paid Content)
- Royalty collections from around the world rose by 11% to £188m in the past 12 months fuelled in part by the success of Adele and Tine Tempah according to data released by the PRS for Music.

 (PRS, Times) Royalties from International sources grew by around 1,000 per cent in the last decade.

 [Graphic]

- John Smith has been re-elected as general secretary of the Musicians' Union (MU). John, who first became General Secretary of the MU in 2002, will serve a further five year term. (RotD)
- Marc Robinson has been promoted from director of film, TV & advertising at Universal to managing director of Globe, creative & commercial. (RotD)
- Booking agency Coda
 Music Agency has
 announced a move to
 new headquarters after
 purchasing an office
 building on Compton
 Street, Clerkenwell. (RotD)
- HMV is preparing to launch a marketplace on its online site after Christmas, following the current softlaunch. (<u>Internet Retailing</u>)

6am



The least banal stories from the week's pop press

- One Direction have placed at No 5 (the highest place for a musician) on Heat magazine's list of the 30 richest British stars under 30 after amassing a fortune of £26.3million in the last year. Adele was at No 6, Leona Lewis at 8, Cheryl Cole at 9 and Katie Melua at 10. (Mail)
- Barbra Streisand has bagged her 32nd top 10 album securing her as the only act to score multiple new top 10 albums in each of the last six decades.

 (Billboard)
- Rapper Talib Kweli has accused Peter Andre of stealing a verse of his song for a track on his new album. (Star)
- Girls Aloud announce reunion tour and album to celebrate their 10th anniversary. (Saturday Times, Guardian)
- Robin Gibb left an estate of £93million which will be divided between his wife and children, it has been revealed. (Sun)

- Alice Cooper has cast his handprints at Wembley Arena after becoming the only solo artist to perform there in five consecutive decades. (Contact Music)
- Charlotte Church's claims that she was pressured into waiving a £100,000 fee to sing at Rupert Murdoch's wedding in exchange for a promise of a 'good press' aren't true, her ex-agent tells Leveson. (Mail)

news

Reported previously, AEG

is launching a "fan-friendly"

which the company says

process easier, cheaper

and more transparent.

(Independent, RotD)

will make the ticket-buying

platform in the UK, AXS.com,

In the news

Regine Moylett (PR), Miranda Sawyer (journalism), and Jill Furmanovsky (photography), will receive the Outstanding Contribution awards at the Record of the Day Awards for Music Journalism and PR on 28 November.

Taylor Swift's new album "Red" - which is projected to sell a million copies in its first week on sale - is conspicuously absent from Spotify, Rhapsody, Rdio, Mog and Xbox Music this week. (Billboard, DMN)

The Government has published new minimum standards which are to underpin the self-regulatory framework for UK collecting societies. (Music Week)

In a possible attempt to ensure that Google Play and Amazon don't use Taylor Swift's new album as a loss leader priced below \$3.49, Big Machine Records has not serviced the album to those stores, a source confirmed to Billboard.biz.

Live Nation has launched an attack on the Royal Parks Agency, accusing it of forcing up the price to stage all summer concerts in Hyde Park because it needs the money. In a letter to the Royal Parks, John Probyn, chief operating officer of Live Nation Music UK said it was "profoundly disappointing in light of the years we have spent building up the venue and the enormous support, time and financial commitment Live Nation has given". (Standard)

Research suggests the economic success of the Dutch DJs and the Dutch dance scene has boosted the Dutch economy by more than half a billion euros each year. (RotD)

Q Awards 2012 winners:
Django Django (New Act),
Plan B for Ill Manors (Track),
Bobby Womack, The Bravest
Man In The Universe
(Album), Blur (Live Act),
Keane, Disconnected (Video),
Emeli Sandé (Solo Artist),
Muse (Best Act In The World
Today), Dionne Warwick for
Walk On By (Classic Song),
The Killers' Brandon Flowers
(Idol), The Cribs (Spirit Of

Independence), Underworld (Innovation In Sound), Pulp (Inspiration), Dexys (Icon), Manic Street Preachers for Generation Terrorists (Classic Album), Johnny Marr (Hero) (Q, Standard, BBC)

Full list of the 2012 Exposure Music Awards winners. (Exposure)

The UK's major ISPs are asked to block users from accessing three more sites the record industry says are illegally sharing music. (BBC) The BPI wants ISPs to prevent access to Fenopy, H33t and Kickass Torrents.

Zane Lowe is to receive the Industry Champion award at the Artist and Manager Awards. (AMA)

Rolling Stones tickets are on sale for as much as £23,000 (£19,999 plus £3,000 booking fee) on Seatwave despite not officially going on sale until later today. (Star)

CMJ: Outside the must-see show, the dedicated and the disappointed waited for access. (NY Times)

CMJ: If the CMJ Music Marathon has a geographic heart, it might be the corner of Ludlow and Stanton Streets on the Lower East Side. (NY Times)

The winner of this year's Welsh Music Prize was Future of the Left, for their third album The Plot Against Common Sense. (BBC)

Armin van Buuren has been crowned the world's No.1 DJ in the DJ Mag Top 100 DJs Poll Awards 2012. (RotD)

Emeli Sandé, Juan Zelada, Of Monsters And Men and Niki & The Dove are amongst the winners of the 2013 European Border Breakers Awards (EBBAs), which honour artists who enjoy success outside of their own country.

In 2001, Dave Newton set up We Got Tickets to sell etickets for concerts. The Oxford-based company now works with 11,000 venues and promoters and has 15 staff. It processed tickets worth £8m last year, and turned over £610,000. (Sunday Times)

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media watch

Digital

- YouTube could be getting a full redesign in the not so distant future, adding a Google bar along the top of the page and a fresh look that closely resembles the company's aspiring social network, Google+. (NextWeb)
- YouTube temporally went down with a '500' server error yesterday. (Mashable)
- On-demand streamed music services compared. (RegHardware)
- One of the many digital content services going global is music video outfit Vevo. Certain new countries mean a mobile-first approach but that puts services at the mercy of a mobile ad ecosystem they say is still playing catch-up to desktop. (PaidContent)
- Microsoft's Surface the company's first tablet computer produced inhouse and a crucial part of the software group's strategy to survive the decline of the PC has been given a thumbs down by reviewers. (Guardian)

- Apple unveiled a number of new hardware devices yesterday including a new iMac, 13 inch Retina Macbook Pro, and the iPad Mini but failed to mention anything on iTunes 11, which was promised for "late October". (Hypebot, ReadWrite, Mail, Metro, Star, Telegraph, Sun)
- Review: iPad Mini
 (Independent 5* David
 Phelan)
- The Omnifone-backed music streaming brand Rara launched 10 months ago and operates in 20 countries. Today it's adding iPhone, iPad and Windows 8 Notro apps, and beginning to market itself in the UK and Europe, as well as expanding into Latin America. (Register, Billboard, PaidContent)
- 7digital now hosts HMV's digital music store.
 Customers will be redirected automatically from HMV's site to a new co-branded 7digital/HMV web store at 7digital.com/hmv. (RotD)

- Kim Dotcom explains plans for the new Megaupload, simply called Mega, it will reportedly "deflect copyright liability and become raidproof" (Wired, TorrentFreak)
- Songza has passed one million registered users and 160million streams in Canada. (NextWeb)
- What the new Myspace will offer musicians and fans. (<u>Hypebot</u>, Knar Bedian of Evolver.fm)

Radio, Television, Publishing and PR

- Rajar results: Radio 1's weekly audience of 11.85 million last year has fallen back to 11.19 million, losing 100,000 listeners in the last three months alone. (BBC, Radio Today) 6 Music's audience has grown from 1.2m a year ago to 1.6m this quarter.
- Over the three months to September 16, Chris Moyles pulled in a 6-year low number of listeners as Rajar reports 6.73million listeners a week for the ex-Radio 1 Breakfast Show presenter. (Mail p28, Metro p18, Mirror p6, Guardian,

- Radio Today) Radio 1 Xtra has 1.11 million listeners, up on the year from 904k and broadly in line with last quarter. Radio 2 had 13.9 million listeners its second highest reach over a summer period after last year's 14.3m. Figures for Chris Evans's Radio 2 breakfast show audience dropped, from 8.95m to 8.55m listeners from July to September.
- Xfm London recorded big losses, down 14.5% on last year to 372,000. Q was down 22.5% year on year to 162,000. (Guardian)
- There have been a few teething problems but, one month in, Nick Grimshaw seems to be finding his feet in the toughest job in radio the Radio 1 Breakfast Show. (Guardian Peter Robinson)

- As he launches a new indie production venture, the former Radio 1 chief Matthew Bannister discusses the station's culture in the 'Smashie and Nicey' era, tabloid pressures over ratings and how the BBC is coping with the Savile scandal. (Guardian)
- As reported, BBC Radio 2 folk specialist DJ Mike Harding has hit out at his sacking saying that controller Bob Shennan had refused to explain the dismissal to him. (Mail)
- Guardian News & Media has proposed making compulsory job cuts among its newspaper journalists after previously saying that it needed to axe up to 100 of its 650 editorial staff, to help it stem losses of £44m a year, however, so far it has only reached agreement with 30 volunteers. (Telegraph B3, FT p23)

- AMusic and Channel 4
 will both broadcast live
 coverage of the Barclaycard
 Mercury Music Prize
 winner announcement on
 Thursday, November 1.
 (RotD)
- In the US, a consortium of more than 10,000 traditional radio broadcasters is taking legal action to reduce payouts to SESAC-represented songwriters and publishers. (DMN)
- 20% of users access iPlayer to watch live TV (meaning 80% use it for catch-up), but with radio 90% of users tap it for live broadcasts. (NextWeb)
- One Direction, JLS and Little Mix are to host special shows for Capital FM's latest Help a Capital Child appeal during a weekend of special programmes which will air from October 26th to 28th. (Radio Today)
- Times editor James Harding has admitted making a mistake in an article on the tax avoidance scheme with relation to Elton John, but defends not giving prior notification. (Guardian)

the word on...

Death Grips No Love Deep Web

ADM Rating: 7.1 Label Self-released UK Release date 01/10/2012 **US Release date** 01/10/2012



8.5 | BBC

After several listens a handful of stone-cold, diamond-hard gems present themselves from out of a scree of electronic beats and stentorian rapping/shouting Read Review

8.2 | Pitchfork

For the second time in one year, both on a large label and on their own, they've released a record ruthless and rewarding enough to animate [the cover] image Read Review

8.0 | PlayGround

Hill and Morin squeezing the beats until they get that massive, granite and isolating wall of sound that undulates like an untameable noise barrier

Read Review

8.0 | State

Home taping isn't killing this music - Death Grips are killing it, full stop Read Review

7.0 | Consequence Of Sound

Death Grips continues to distort and debase the map of rap and punk, much to the chagrin of the unadventurous types that both sit high up in major label board rooms and walk the streets with us Read Review

5.0 | A.V. Club

Read Review

A cautionary tale of misplaced punk ideals, a so-so album the group rushed to meet an arbitrary deadline it set for itself, then released in protest of a label it voluntarily signed

The Jim Jones Revue The Savage Heart

ADM Rating: 7.4 Label Play It Again Sam **UK Release date** 15/10/2012 **US Release date 23/10/2012**



8.0 | The Guardian

The Stooges remain in the Revue's DNA 23 years on, but these untamed fortysomethings dip into a much wider palette of raucous rock'n'roll Read Review

8.0 | This Is Fake DIY

The Savage Heart couldn't be more vital. What The Jim Jones Revue do is good. The way they do it is nothing short of brilliant

Read Review

8.0 | NME

There's nothing more thrilling than the primal howl of protorock'n'roll, and this, their third album, is their most convincing sermon yet Read Review

8.0 | Q

Comprehensively their best to date.

Print edition only

8.0 | Uncut

Caustic blues rock with a tougher kick.

Print edition only

8.0 I music OMH

A gloriously and precociously boisterous LP Read Review

8.0 | The Quietus

The Jim Jones Revue display a deft ability to move things forward whilst retaining firmly in place all the components that made them such a seductive proposition in the first place

Read Review

8.0 | Art Rocker

The 'Savage Heart' is witnesses to a fantastic collaboration with Midnight Oceans, has proven that The Jim Jones Revue are not just a one tracked pony Read Review

gigs

7.0 | Drowned In Sound

There's still an over-riding

before they can truly take

here to suggest that The

revisionists

7.0 | BBC

Read Review

Read Review

6.0 | Mojo

Read Review

flight, but there's still plenty

Jim Jones Revue are more

than beefed up rock and roll

A band for times when only

a growling, snarling blast of

unreconstructed r'n'r will do

6.5 | The Line Of Best Fit

Revels in the dark thrills of

Bought to you by:

blunt, bawdy rock'n'roll.

Print edition only

sense that these tracks are

waiting to be heard on stage

Recommended London gigs

Friday

Girls Names + Weird Dreams, Birthdays N16 Club NME: Fridge Magnets, Koko NW1

Monday

Bat For Lashes, The Forum NW5

Tuesday

Efferklang, Barbican Centre FC2

Peace, The Lexington N1

Wednesday

Vince Kidd + Jodie Brock. Cargo EC2

Thursday

Little Comets + General

The album unfortunately just

cannot follow and maintain the momentum of its openers Fiasco, Koko NW1

chart life





Airplay data supplied by Nielsen Music Control, week ending 25 October

	RotD
29-OCT	
Wiley feat. Skepta, JME and Ms D Can You	lear Me?
(ayayaya)	
KAV King Of The World (The Undefeated Cha	mpion)
The Temper Trap Miracle	
Ben Howard Burgh Island EP	
The Stranglers Mercury Rising	
Frank Ocean Thinking 'Bout You	
Ben Howard EP	
Dexys Incapable Of Love	
Asaf Avidan One Day / Reckoning Song (War Remix)	nklemut
The Ramona Flowers Dismantle	
Dada Life Feed The Dada	
The Mouth Of Ghosts When The Sun Sets	
The Red The White and The Blue Crisis/Flyir	ng with You
Shinedown Unity	
Matchbox 20 Put Your Hands Up	
Passion Pit Take a Walk	
Of Monsters And Men Mountain Sound	
Robbie Williams Candy	
Cody Chesnutt Landing On A Hundred	
Ruby Goe Sq1	
The Gaslight Anthem Here Comes My Man	
Dead Can Dance Opium	
MS MR Bones	
Regina Spektor How	
Bat For Lashes All Your Gold	
Post War Years The Bell	
Tom Odell EP	
Totally Enormous Extinct Dinosaurs Your Lo	ove
Adele Skyfall	
Red Hot Chili Peppers The Sunset Sleeps To Hometown Gypsy	night /
Django Django Life's A Beach	

	RotD
05-NOV	
Dewayne Everett Smith It's Like Love	
The Staves Tongue Behind My Teeth	
I Am Kloot Hold Back The Night	
Eric Turner V Avicii Dancing In My Head	
Patrick Watson Blackwind	
Aerosmith What Could Have Been Love	
Christina Aguilera Your Body	
Usher Numb	
StooShe. Waterfalls	
Joe Cocker Fire It Up	
Dinosaur Jr Pierce The Morning Rain	
Swim Deep Honey	
Disclosure feat. Sam Smith Latch	
Splashh Vacation	
The Tallest Man On Earth Windows & Walls	
Evanescence Lost In Paradise	
The Civil Wars Poison And Wine	
Belleruche Limelight/Longer Days, Longer Nig	hts
The Wanted I Found You	
LostAlone Vesuvius/Creatures	
Usher New Single TBC	
The Cast Of Cheers Trucks at Night	
The Lumineers Ho Hey 01-Aug	
Kristina Train Dark Black 03-Oct	
Elton John Vs PNAU Pinky	
Sohn The Wheel	
Sylver Tongue Something Big EP	
Heaven's Basement Fire, Fire	
Findlay Your Sister/You Gave Me Grace	
Vince Kidd Sick Love EP	
T.Rex Childlike Men	
Eric Turner Dancing In My Head	
Kid Cudi Indicud	
The Revival Hour Clusterchord EP	
Scouting For Girls Without You	
Yeasayer Reagan's Skeleton	
Eric Prydz Every Day	
the Tricks 49 Mercury EP	
Sub Focus feat. Alpines Tidal Wave	
Polica Lay Your Cards Out 13-Mar	

	RotD
Jessica Clemmons Free	
Melody's Echo Chamber I Follow You	
Xploder Out of this World	
Dirty Projectors About to Die EP	
Example Close Enemies	
The Weeknd Wicked Games	
Noisettes I Want You Back	
Theme Park Two Hours	
Melanie C feat Emma Bunton I Know Him So	Well
Rhye The Fall EP	
The Killers Miss Atomic Bomb	
Lana Del Rey Ride	
Whitney Houston ft. R Kelly I Look To You	
Soundgarden Been Away Too Long	
How To Dress Well Cold Nites	
Animal Collective Applesauce	
Alesso Years	
Justin Bieber feat. Nicki Minaj Beauty And A	Beat
Feed Me & Crystal Fighters Love Is All I Got	

	RotD
19-NOV	
Chris Brown Don't Judge Me	
The Vaccines I Always Knew	
Tom Odell Another Love	
Gabrielle Aplin Please Don't Say You Love M	е
Eaux i EP	
The Dream Dope Chick	
Daley feat. Jessie J Remember Me	
Sincere feat. L Marshall Ready For This	
The Avett Brothers Live & Die	
Wild Belle Its Too Late For Love	
Deap Vally End Of The World 19-Oct	
Rudimental Asylum	
Angel Time After Time	
Linkin Park Castle of Glass	
Olly Murs feat. Flo Rida Troublemaker	
Ony Mais leat. I lo Rida Houblemaker	

chart life



nielsen

Period 22 to 25 October TW LW plays points 1 1 Adele Skyfall 2353 52.397 2 4 Rihanna Diamonds 2027 34.754 Maroon 5 One More Night 8 1104 30.776 3 5 Williams, Robbie Candy 1830 30.697 Script, The Feat. Will.I.Am 5 3 Hall Of Fame 2148 30.012 6 2 Swift, Taylor We Are Never Ever Getting Back Together 2040 29.026 6 Naughty Boy Ft. E. Sande Wonder 660 24.362 13 Lawson Standing In The Dark 2006 24.157

1962 23.569

1008 23.406

12 Owl City & Jepsen, Carly Rae

10 11 Swedish House Mafia Ft. John Martin Don't You Worry Child 100

Good Time

ΙL	_R			
TW	LW		plays	points
1	3	Adele Skyfall	2154	22.925
2	1	Script, The Feat. Will.I.Am		
		Hall Of Fame	2144	28.341
3	2	Swift, Taylor We Are Never Ever		
		Getting Back Together	2025	23.997
4	6	Lawson Standing In The Dark	2002	21.672
5	8	Rihanna Diamonds	1995	23.54
6	4	Owl City & Jepsen, Carly Rae		
		Good Time	1845	21.021
7	5	Pink Blow Me (ONE Last Kiss)	1735	20.942
8	7	Williams, Robbie Candy	1730	17.452
9	12	One Direction Live While We're	1369	12.953
10	10	Maroon 5 Ft. Wiz Khalifa Payphone	e1368	20.145

Ml		C TV CHART UK	
TW	LW		plays
1	1	Flo Rida I Cry	404
2	2	Psy Gangnam Style	321
3	3	Ne-Yo Let Me Love You	
		(UNTIL You Learn To Love Yourself)	310
4	34	Bieber, Justin Feat. Minaj, Nicki	
		Beauty And A Beat	294
5	10	JIs Hottest Girl In The World	285
6	4	Maynard, Conor Feat. Ne-Yo Turn Around	278
7	5	Swedish House Mafia Feat. John Martin	
		Don't You Worry Child	276
8	7	Swift, Taylor	
		We Are Never Ever Getting Back Together	265
9	6	Guetta, David Feat. Sia	
		She Wolf (FALLING To Pieces)	262
10	8	One Direction Live While We're Young	248
		3	

AMAZON PRF-RFLFASE ALBUMS

2	Andre Rieu Magic Of The Movies
3	Led Zeppelin Celebration Day
	[2CD+PAL Blu-rayCD Case] [EU-only]
4	One Direction Take Me Home
5	Madness Oui Oui Si Si Ja Ja Da Da
6	83Various Artists Now That's What I Call Music!
7	Kylie Minogue (2012) The Abbey Road Sessions
	[Limited Edition Casebound Book]
8	Black Country Communion Afterglow
9	Military Wives Stronger Together
10	Tim Minchin, Melanie C, Chris Moyles and Ben
	Forster Jesus Christ Superstar - Live Arena Tour

Neil Young & Crazy Horse Psychedelic Pill

SHAZAM NEW RELEASE CHART USA 1 Bruno Mars Locked Out Of Heaven

3	Meek Mill Feat. Kirko Bangz Young & Gettin' It
4	The Weeknd Wicked Games
5	Gary Allan Every Storm (Runs Out Of Rain)
6	Ludacris Feat. Kelly Rowland Representin'
7	T.I. Feat. Lil Wayne Ball
8	Jonn Hart Feat. lamsu! Who Booty
9	A\$AP Rocky Feat. Drake & 2 Chainz & Kendrick
	Lamar F**kin' Problem
10	Cher Lloyd Feat, Becky G Oath

SHA7AM NEW RELEASE CHART LIK

1	Discl	osure	Latch		
_				_	

2 Wiley Feat. Ms D & Skepta Can You Hear Me

3 Rihanna Diamonds

2012 [DVD]

Adele Skyfall

2

4 Bruno Mars Locked Out Of Heaven5 Olly Murs Feat. Flo Rida Troublemaker

6 **Misha B** Do You Think Of Me?

7 Alicia Keys Girl On Fire

8 The Wanted I Found You

9 Robbie Williams Candy

10 **Sub Focus** Tidal Wave

KADIU I

TW	LW		plays	points
1	9	Adele Skyfall	13	10078
2	26	Bugg, Jake Two Fingers	12	9348
3	3	Otto Knows Million Voices	11	8894
4	18	Wiley Can You Hear Me (AYAYAYA)	11	8472
5	4	Harris, Calvin Feat. Welch, Florenc	е	
		Sweet Nothing	11	8384
6	5	Rihanna Diamonds	11	8343
7	11	Psy Gangnam Style	12	8214
8	14	Everything Everything Cough Coug	h 11	8174
9	20	Ora, Rita Shine Ya Light	10	7767
10	1	One Direction Live While We're Your	ng10	7355

RADIO 1 DJ PICKS

Dev Alesso Years
Nick Grimshaw Julio Bashmore Au Seve
Fearne Cotton
Feed Me & Crystal Fights Love Is All I Got
Huw Stephens In for Scott Mills
Poliça Lay Your Cards Out
Greg James
Coldplay Hurts Like Heaven
Annie Mac
DELS Bird Milk
Huw Stephens
The 1975 Sex

RADIO 2

TW	LW	ŗ	olays	points
1	9	Adele Skyfall	13	10078
2	26	Bugg, Jake Two Fingers	12	9348
3	3	Otto Knows Million Voices	11	8894
4	18	Wiley Can You Hear Me (AYAYAYA)	11	8472
5	4	Harris, Calvin Feat. Welch, Florence	•	
		Sweet Nothing	11	8384
6	5	Rihanna Diamonds	11	8343
7	11	Psy Gangnam Style	12	8214
8	14	Everything Everything Cough Cough	า 11	8174
9	20	Ora, Rita Shine Ya Light	10	7767
10	1	One Direction Live While We're Your	ıg10	7355

RADIO 1 PLAYLIST ADDITIONS

Labrinth featuring Emeli Sandé	
Beneath Your Beautiful	B list
Coldplay Hurts Like Heaven	C list
Fun. Carry On	C list
Girls Aloud Something New	C list
Olly Murs featuring Flo Rida Troublemaker	C list
Two Door Cinema Club Sun	C list
The 1975 Sex	INMWT
Julio Bashmore Au Seve	INMWT
Big Beat Bronson New Me	Introducing

RADIO 2 RECORD OF THE WEEK

Bruno Mars Locked Out Of Heaven

RADIO 2 AIRIM OF THE WEEK

Robbie Williams Take The Crown

RADIO 2 PLAYLIST ADDITIONS

Olly Murs Troublemaker Coldplay Hurts Like Heaven	A list B list
Jeff Wayne Feat. Gary Barlow Forever Autumn	B list
Joe McElderry Rescue Us	B list
Deacon Blue The Outsiders	C list
Donald Fagen I'm Not The Same Without You	C list

chart life



1	Flo-Rida I Cry	178
2	David Guetta She Wolf	162
3	Psy Gangnam Style	148
4	Ne-Yo Let Me Love You (Until You Learn To Love	
	Yourself)	143
5	Amelia Lily You Bring Me Joy	130
ŝ	One Direction Live While We're Young	111
7	Swedish House Mafia Dont You Worry Child	101
3	Conor Maynard Turn Around	96
9	JIs Hottest Girl In The World	89
10	The Script Hall Of Fame	89

Source: music.guardian.co.uk/newbands

Friday Arlissa

Monday Rvan Hemsworth Laura Mvula Tuesday Wednesday Monsta

Thursday Matthew E White

http://hvpem.com/

- TRAILS AND WAYS
- Kendrick Lamar
- 3 HAIM
- **Local Natives** 4
- Chris Malinchak

- We Are Young Fun.
- 2 Princess of China Coldplay & Rihanna
- 3 Somebody That I Used To Know Gotye
- 4 Some Nights Fun.
- 5 Paradise Coldplay
- 6 Little Talks Of Monsters And Men
- 7 The Cave Mumford & Sons
- 8 Madness Muse
- 9 Lightning Bolt Jake Bugg
- 10 Cough Cough Everything Everything

- 1 Labrinth Beneath Your Beautiful (feat. Emeli Sande)
- 2 Swedish House Mafia Don't You Worry Child (Radio Edit) [feat. John Martin]
- 3 Calvin Harris Sweet Nothing (feat. Florence Welch)
- 4 Rihanna Diamonds
- 5 JLS Hottest Girl in the World
- 6 PSY Gangnam Style
- 7 Maroon 5 One More Night
- 8 ADELE Skyfall
- 9 Taylor Swift We Are Never Ever Getting Back Together
- 10 Lawson Standing in the Dark (Radio Mix)

Lawson Waterfall

- Rihanna Diamonds
- 2 **PSY** Gangnam Style
- Marteria, Miss Platnum & Yasha Lila Wolken 3
- **ADELE** Skvfall
- 5 Robbie Williams Candy
- Klangkarussell Sonnentanz (Original Version)
- Die Toten Hosen Altes Fieber
- Flo Rida I Crv 8
- David Guetta She Wolf (Falling to Pieces) [feat. Sia]
- Asaf Avidan & The Moios One Day / Reckoning Song (Wankelmut Remix) [Radio Edit]

- 1 **PSY** Gangnam Style
- 2 Rihanna Diamonds
- 3 Ke\$ha Die Young
- Taylor Swift Everything Has Changed (feat. Ed Sheeran)
- Bruno Mars Locked Out of Heaven
- Maroon 5 One More Night 6
- **ADELE** Skyfall
- **Taylor Swift 22**
- Taylor Swift We Are Never Ever Getting Back Together
- Justin Bieber Beauty and a Beat (feat. Nicki Minaj)

- Dan Croll From Nowhere
- **Blonds** Time
- 3 PYYRAMIDS Don't Go
- 4 Yuno Sunlight
- 5 LULS Swing Low

A List

Cajsa Siik Was I Supposed To **CHVRCHES** The Mother We Share Django Django Life's A Beach Dominic Lord Old English

Dutch Uncles Fester

Fantasy Rainbow Condominium

Flume Sleepless ft Jezzabell Doran

Hold Your Horse Is The Exit

Love Jihad (Radio Edit) Skip & Die

LULS Swing Low

Quickie Mart Everything ft El prez.

Shields Mezzanine **SHINIES Ennui** Splashh Vacation

Swim Deep Honey

B List

Alice Jemima By Your Side

Deptford Goth Life After Defo Egyptian Hip Hop Yoro Diallo

FEAR OF MEN Mosaic

HAIM Don't Save Me

INK Ink Goes On

Jacques Greene Ready (Radio Edit)

Lion The Weak Midnight

Marmozets Good Days

Melody's Echo Chamber Endless Shore

METZ Get Off

Now, Now Separate Rooms

ODESZA I Want You

PINS Say To Me

Racing Glaciers South

Rush Midnight The Night Was Young Enough

Sam Airey Floodgates

San Zhi Ice Light

SOHN The Wheel

Sweater Beats MLLN DLLR

The Wolfnotes Headright

C List

CHAMPS St Peters

Friends Va Fan Gor Du

Halls Roses For The Dead

Intervals Water

Intuition Otis Redding Milo Greene What's The Matter

New Desert Blues Thom Perfume Genius Take Me Home

Temples Shelter Song

The 1975 Sex

To Kill A King Howling

Ultraista Small Talk

Wild Swim Echo

Specialist Spot Plays

DIIV Sometime

East India Youth Dripping Down

Eaux Luther (Holy Strays Reshape) **ERAAS** At Heart

ItsNate Where She Learnt That At

Toyboy & Robin No More Sunshine

Key

Non-Mover Move Up

New Addition















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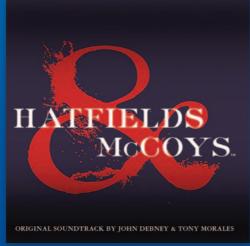








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We have moved to

Coda House, 56 Compton Street, Clerkenwell, London, ECIV 0ET 2012 also marks a significant milestone for us at Coda Music Agency LLP as we are also celebrating our tenth year in the industry. Thank you to all the talented people we've collaborated with over the years. With our continuing creativity and passion we look forward to moving into the next era of Coda.

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Record of the Day Makes our Day

Congratulations

Modest!

HMV offers its sincere congratulations to Record of the Day on reaching the landmark of 500 editions.

We thank Paul and his team for their invaluable daily service and thought-provoking weekly insights, and we wish them all the very best for the future.



Congratulations
Paul Scaife and team
– 10 already!

Keep up the good work.

From all of us at PRS for Music



prsformusic.com m-magazine.co.uk

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Now enjoy a well-earned lie-in!



The British Recorded Music Industry

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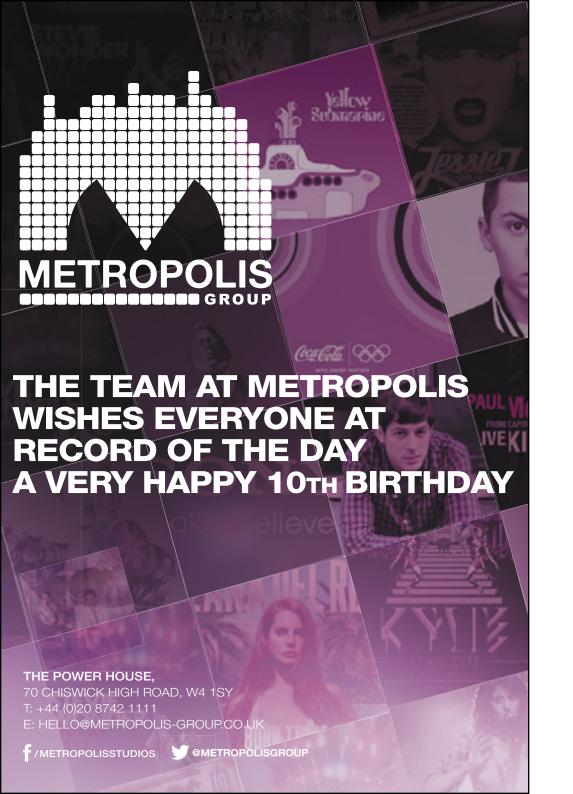


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"Record of the Day remains an essential and exhaustive daily digest of all you need to know regarding the media and the music industry."

Matt Learmouth Alchemy PR







There's only two things that matter at about 8.23 on any morning:

- The arrival of Record Of The Day
- The first cup of coffee





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Many congratulations on reaching 500 not out.

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To Paul and all at Record of the Day. Congratulations on reaching your tenth birthday. We'd miss you if you weren't there every weekday morning with your newsletter, though the news we have created for the past 18 years gets published at 7pm on a Sunday! Best wishes for the next ten. All the best from Bob Barnes and all the Charts Team at Millward Brown.



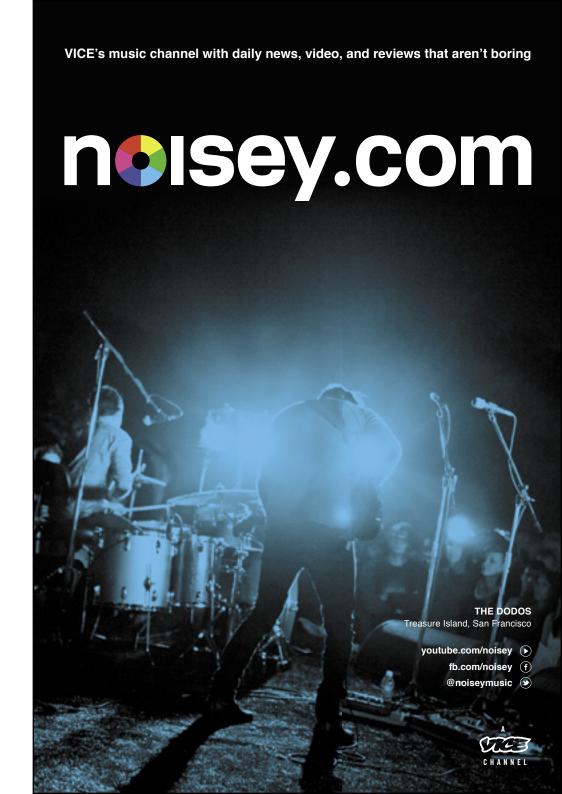


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